Declassified/Released US Department of State EO Systematic Review 30 JUN 2005

Message Text

UNCLASSIFIED

PAGE 01 LUANDA 00288 090735Z

17
ACTION COME-00

INFO OCT-01 AF-10 EUR-25 ISO-00 EB-11 RSC-01 DRC-01 /049 W
---------- 087121
R 080700Z MAY 74
FM AMCONSUL LUANDA
TO SECSTATE WASHDC 2591
INFO AMEMBASSY LISBON

UNCLAS LUANDA 0288

E.O. 11652: N/A
TAGS: BEXP AO
SUBJECT: CATALOG FAIR

REF: A. STATE 090986; B. LUANDA 0217

1. ALTHOUGH RESTRAINTS AND REQUIREMENTS FOR PROGRAMMING CATALOG FAIR DESCRIBED PARA 2 REF A ARE REASONABLE FOR TRADITIONAL LARGE SCALE EFFORT, POST PROPOSAL NOT IN THAT LEAGUE BUT RATHER VERY MODEST UNDERTAKING (BOTH IN TERMS OF COST AND EXPECTED RESULTS) FOR WHICH TIMELINESS CRUCIAL.

2. PROBLEM WITH PROPOSED ALTERNATIVE (PARA 3, REF A.) IS IT DEPRIVES US OF NEEDED STATESIDE CONTACT WITH MANUFACTURERS. GIVEN SITUATION IN THEIR FIELD, MANUFACTURERS OF MINI-CALCULATORS UNDOUBTEDLY HAVE ONLY SCANT INTEREST IN MAKING ANY REAL EFFORT IN MARKET AS SMALL AS ANGOLA. WHILE SUCH ATTITUDE MAY BE ENTIRELY RATIONAL ON THEIR PART IT NONETHELESS COULD BE PRODUCTIVE IN COST/BENEFIT SENSE RE U.S. EXPORT EFFORT FOR POST AND COMMERCE TO MAKE MINIMAL EFFORT REQUIRED TO ATTEMPT ESTABLISH OUR PRESENCE IN RAPIDLY GROWING MARKET. (OUR EUROPEN CONSULAR COUNTERPARTS HERE REGULARLY MAKE SUCH EFFORTS, APPARENTLY WITH FULL BACKSTOPPING BY THEIR GOVERNMENTS.) IF AT ALL POSSIBLE POST WOULD STILL APPRECIATE COMMERCE CONTACTING MANUFACTURERS TO OBTAIN CATALOGS AND ANY PROMOTIONAL MATERIAL.

3. IF THIS IMPOSSIBLE THEN POST HOPES COMMERCE WILL BY ALL MEANS CONTACT FIRMS PER PROPOSED ALTERNATIVE (PARA 3 REF A.)
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Message Attributes

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Decaption Date: 01 JAN 1960
Decaption Note:
Disposition Action: n/a
Disposition Approved on Date:
Disposition Authority: n/a
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Disposition Comment:
Disposition Date: 01 JAN 1960
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
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Drafter: n/a
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Errors: N/A
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From: LUANDA
Handling Restrictions: n/a
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